

## NWC PROVIDES:

- ◆ Members of Northwest Consultants remain independent, but reap the benefits of a larger organization.
- ◆ Members retain ownership of renewals.
- ◆ More than 30 regional and national companies contracted with NWC.
- ◆ Pooled book of business overcomes individual company minimum production requirements.
- ◆ Pooled book of business volume earns higher commissions and contingencies.
- ◆ NWC Central Office in Spencer is equipped with a state of the art Agency Management System to support member agencies with accounting and other services.
- ◆ Westport Insurance Corp. Professional Errors & Omissions Policy (IIABA sponsored policy) at group savings.
- ◆ Internet presence via [www.northwestconsultants.com](http://www.northwestconsultants.com).
- ◆ NWC provides a peer network from which member agencies draw insight and experience to help each other improve and grow their independent agencies.
- ◆ Annual NWC Golf Outing to thank our companies and build relationships with company personnel.

## NORTHWEST CONSULTANTS, INC.



Northwest Consultants was established in 1972 and has grown to over 20 full service insurance locations in northwest Iowa.

Northwest Consultants exists to enable the member agencies to grow their individual businesses by providing insurance resources that would not otherwise be available. Company contracting, pooled premium volume, peer group assistance, group purchasing power, and central book-keeping services are just some of the benefits of membership in Northwest Consultants, Inc.

For more information, visit our website:  
[www.northwestconsultants.com](http://www.northwestconsultants.com)

## FAMILY OF AGENCIES

**Casualty Insurance & Underwriters**  
Orange City | 712-737-8226  
[ciui@orangecitycomm.net](mailto:ciui@orangecitycomm.net)

**Central States Agency**  
Buffalo Center | 641-562-2353  
Bancroft | 515-885-2649  
Ledyard | 515-646-3931  
[steve@centralstatesagency.com](mailto:steve@centralstatesagency.com)

**Elgersma Agency**  
Sanborn | 712-729-3691  
[jeri@elgersmaagency.com](mailto:jeri@elgersmaagency.com)

**Farmers State Agency**  
Marcus | 712-376-4318  
[fsmarcus@midlands.net](mailto:fsmarcus@midlands.net)

**First Choice Financial Services**  
Pocahontas | 712-335-4270  
[kaycfs@evertek.net](mailto:kaycfs@evertek.net)

**IBC Insurance**  
Sioux City | 712-224-3387  
[Rob.heller@ibcins.biz](mailto:Rob.heller@ibcins.biz)

**Jim Harvey Insurance Agency Inc.**  
Kingsley | 712-378-2830  
[bbharvagency@frontiernet.net](mailto:bbharvagency@frontiernet.net)

**Kingsgate Insurance**  
Fort Dodge | 515-576-4303  
Jefferson | 515-576-4303  
[ed@kingsgateinsurance.com](mailto:ed@kingsgateinsurance.com)  
[advantage@kingsgateinsurance.com](mailto:advantage@kingsgateinsurance.com)

**Mel's Insurance**  
Lake Park | 712-832-3306  
[mel@melsinsurance.com](mailto:mel@melsinsurance.com)

**Northwest Consultants of Lyon County**  
George | 712-475-2610  
[nwcjim@frontiernet.net](mailto:nwcjim@frontiernet.net)

**Rice & Lehr Insurance**  
Sioux Rapids | 712-283-2555  
[blehr@evertek.net](mailto:blehr@evertek.net)

**Security Insurance**  
West Bend | 515-887-3771  
[landbers@ncn.net](mailto:landbers@ncn.net)

**Spencer Insurance Services**  
Spencer | 712-262-8000  
[c2ljake@yahoo.com](mailto:c2ljake@yahoo.com)

**State Bank Insurance**  
Everly | 712-834-2441  
Peterson | 712-295-6611  
[tomr@statebankspencer.com](mailto:tomr@statebankspencer.com)  
[ron@statebankspencer.com](mailto:ron@statebankspencer.com)

**Susan Hoepfner Insurance**  
Sutherland | 712-446-3396  
[hoppiner@midlands.net](mailto:hoppiner@midlands.net)

**Thompson Insurance**  
Humboldt | 515-332-5530  
[marlenet@goldfieldaccess.net](mailto:marlenet@goldfieldaccess.net)

**Van's Insurance**  
Sibley | 712-754-2747  
[kleinwolterinkdavid@gmail.com](mailto:kleinwolterinkdavid@gmail.com)

**Van Bruggen-Wesselink Ins Agency**  
Sioux Center | 712-722-2243  
[bradvb@vansinsurance.com](mailto:bradvb@vansinsurance.com)

**Zima Insurance & Investments, Inc.**  
Onawa | 712-423-1162  
Mondamin | 712-646-2132  
Blencoe | 712-452-2721  
[doug@zimainsurance.com](mailto:doug@zimainsurance.com)

**Ziska Insurance**  
Carroll | 712-792-4651  
[pziska@thewebunwired.net](mailto:pziska@thewebunwired.net)



Independent Insurance Agent

## A PARTIAL LIST OF THE COMPANIES WE REPRESENT

### *P & C Companies*

Acuity  
Allied/Nationwide/  
Amco  
Continental Western  
Dairyland  
Employers  
Encompass  
GRE  
Guaranty National-  
Orion  
Iowa Mutual  
LeMars Mutual  
Mendota  
Met Life  
Progressive  
Safeco  
Secura  
State Auto  
Trinity Universal  
United Fire  
Victoria

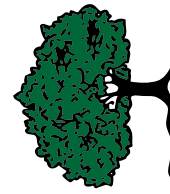
### *Hail & MPCl*

Blakely  
Farmers Mutual Hail  
Great American  
Rain & Hail  
IGF  
ITT Hartford  
North Central  
NAU County Insurance

*We also represent many  
life & health companies  
including Wellmark  
Blue Cross Blue Shield.*

**We invite your inquiries!**  
**Please Contact:**  
**Dave or Sandy at: (712) 262-8000**  
**or any member agencies listed on back.**

Northwest Consultants  
PO Box 157  
Spencer, IA 51301



NORTHWEST CONSULTANTS, INC.

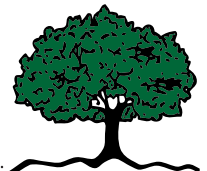


Independent Insurance Agent

## NORTHWEST CONSULTANTS



*Northwest Consultants is an  
association of independent agencies  
delivering services to enable us to  
serve customers better.*



NORTHWEST CONSULTANTS, INC.